



# USCTA Five-Year Strategic Plan

2020 - 2025



people of all ages, abilities and backgrounds across the U.S. enjoying tennis, playing the game with a positive spirit and participating in programs that foster camaraderie and competition.



### To help the game of tennis realize its full potential and impact

To be the best governing body in the game of tennis

### To lead the game of tennis in America

United States Court Tennis Association – Strategic Plan 2020-2025

### Ultimate Goals



8/10 of the World's Top Players reside in U.S.

A U.S. Woman is in the World Top 4



U.S. Players are World Champions in Singles Doubles Juniors Seniors



# Strengthen USCTA Infrastructure \*

Focus On: The Board of Governors

### Board of Governors

President I<sup>st</sup> Vice President 2<sup>nd</sup> Vice President Secretary Treasurer Membership Secretary **Executive Director** 

### Skills & Responsibilities

- Finances
- Logistics
- International Tennis Day
- Supporting Committees
- Real Tennis Online (RTO)
- International Matters

## Board of Governors

President I<sup>st</sup> Vice President 2<sup>nd</sup> Vice President Secretary Treasurer Membership Secretary Executive Director

### General Needs

- Create succession plans for positions
- Create a formal budgetary process

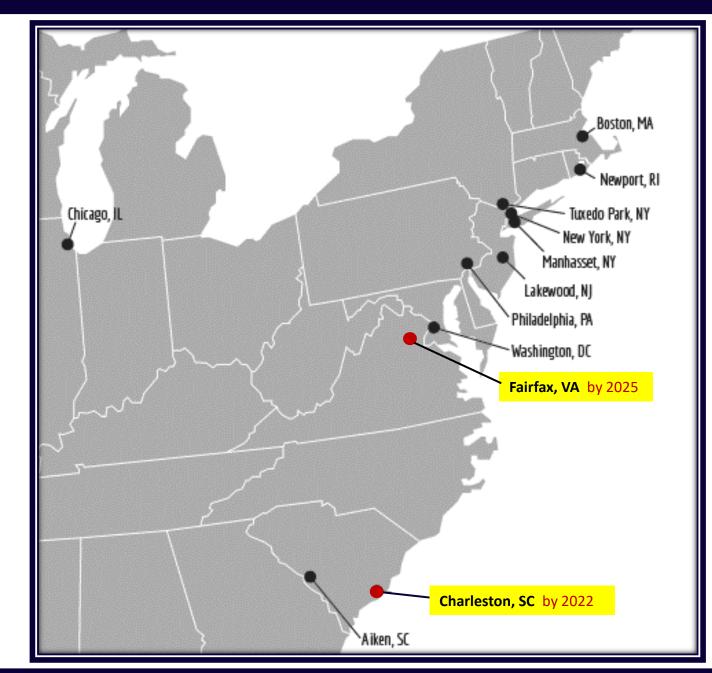
# Strengthen USCTA Infrastructure \*

Focus On: The Future of the Game

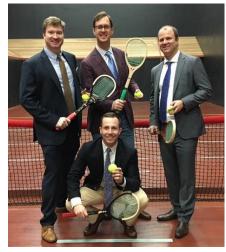
**By 2021** Form Court Development Committee

**By 2022** Open court in Charleston, SC

**By 2025** Open court in Fairfax, VA Start developing another U.S. court project



#### Increase Sanctioned Tournament Participation & Wins



In 2022 Make the finals of the Bathurst

> In 2024 Win the Bathurst

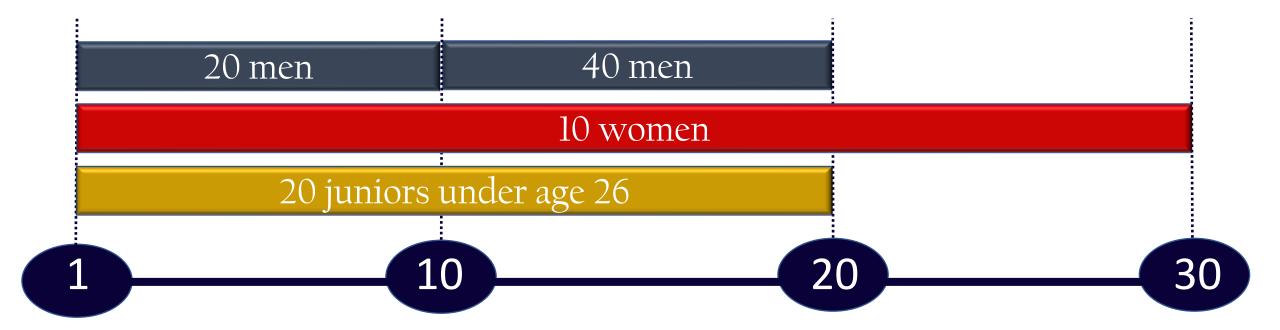
Retain Van Alen Cup & Clothier Cup





More participation in Women's U.S. Open Women's Invitational Anne Boleyn

### Improve Player Handicaps & Number of Players with Handicap



have 10 college alumni (Georgian Court, St. Joe's and Salve Regina) with active handicap

# Grow the Pros \*

Focus On: The Future of the Game

Candidates complete the Pettitt Fellowship

2

American becomes a Full-Time Pro Woman Professional at a U.S. court



#### Lot 12 & Corporate Sponsors

2025

#### 8 corporate sponsors

\$50,000 from Lot 12 donors

\$43,400 total

2018

\$15,000 from 3 corporate sponsors

> \$28,400 from 26 Lot 12 donors

\$51,750 total

2019

\$25,000 from 5 corporate sponsors

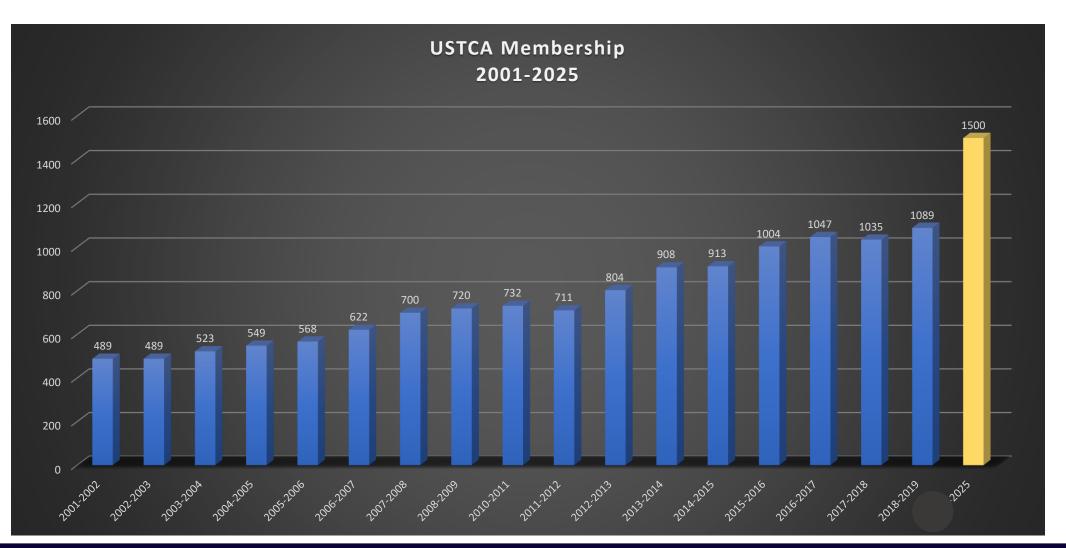
> \$26,750 from 21 Lot 12 donors





Focus On: Juniors & Women

### GOAL 1,500 members



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# Juniors

### Increase Juniors membership from 65 members to 100

Strongest Junior programs and participation in Junior events

### Women



Increase Women's membership from 106 members to 150

### Seniors

In 2023 Have Americans in the finals of every World Masters individual event



**In 2025 WIN** The Bostwick Cup The Danby Cup The Cochran Cup





### Other Membership Considerations

#### Charleston, SC

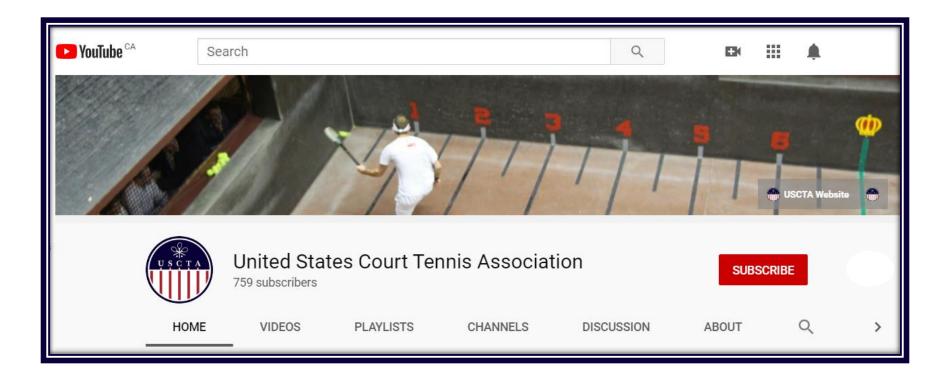
By 2022 open new court gain 50 new members

Prince's Court (Washington, DC)
By 2025 open new court
Retain 75% of members (51 of current 68)

# Increase Awareness \*

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Focus On: Communication



Have 1,000 subscribers to the USCTA YouTube channel Monetize streaming of events Produce a promotional video

